

Member Insights™ Executive Summary

Average member profile of
close to one million members

Member age:

18-73

Median age:

40

51%
Male members

49%
Female members

Most common normal retirement age:

63.81

Average actual retirement age:

61.86

Average income:

R19 327

Average household income:

R28 635

Average fund credit:

R403 767

Average pensionable salary:

R289 479

Average contribution

5.2%

Average member contribution

9%

Average employer contribution

14.1%

Average total contribution

3.5%

Average expenses (death, disability and administration cost)

10.7%

Total average contribution to retirement fund

40.51%

Average projected replacement ratio

31.47%

Average actual replacement ratio of retirees

5.82%

Retirees who achieved a replacement ratio of 80% or higher

16.2%

Average exit rate

9.6%

Average preservation rate

Region

35% Gauteng

16% Western Cape

16% KwaZulu-Natal

5% Limpopo

5% Free State

7% Eastern Cape

6% North West

8% Mpumalanga

2% Northern Cape

Minimum rate members need to contribute over a 40-year period to achieve a 75% replacement ratio:

17%

Percentage of total membership who can expect a replacement ratio of above 75% of pensionable income:

6.38%

Members aged 60 and above have the worst projected replacement ratio outcomes: **only 2.3% of these members have a projected replacement ratio of above 75%**

A total of **65%** of members aged between **20 and 30** are expected to have a replacement ratio below **60%** of pensionable income

Average lump-sum death benefit insured by the fund (varies by industry):

2.06
times salary

Percentage of members who made investment switches during the 2020 financial year:

less than 1%

One action that could almost double a replacement ratio:

Retiring at 65 rather than 55

Approximately how much savings does a member need to reach a 75% replacement ratio: **Having a fund credit 9 times or more than your pensionable salary at retirement increases the chances of a member reaching the 75% replacement ratio mark.**

Average financial and credit exposure

Credit card 33%

Credit active 95%

Vehicle loan 23%

Mortgage 24%

Store account 66%

Unsecured 44%

XDS Presage credit rating score 760¹

Microloan 25%

Total Debt to Annual Income ratio 77%

Proportion of loans in default 27%

Under debt review 5%